

# CAREERS

## Private equity job openings

GP	Position	Location	Job description	Contact details
Amazon Web Services	Business Development Manager – Private Equity	New York	The hire will be responsible for shaping and delivering a strategy to promote Amazon's cloud computing platform within private equity firms and their portfolio companies.	Apply on company website at <a href="https://goo.gl/K0iZcW">https://goo.gl/K0iZcW</a>
Barings Alternative Investments	Analyst	New York	Support underwriting and day-to-day monitoring of a global platform of real asset funds and co-investments.	Apply on company website at <a href="https://goo.gl/sCF4LG">https://goo.gl/sCF4LG</a>
BlackRock	Alternative Solutions Associate	New York	Support the investment process, including research, portfolio construction and analysis, and client prospecting.	Apply on company website at <a href="https://goo.gl/JNz6Hi">https://goo.gl/JNz6Hi</a>
Blackstone	2017 Associate – Private Equity	New York	Work on companies in a wide range of industries, analyzing potential investments, acquisitions, and exit opportunities.	Apply on company website at <a href="https://goo.gl/hrEYVW">https://goo.gl/hrEYVW</a>
Capital One	Senior Manager, Corporate Development	McLean, VA	Help execute financial and strategic analysis of potential M&A transactions, as well as more generally evaluating businesses that Capital One operates or may consider entering.	Apply on company website at <a href="https://goo.gl/PBcrnN">https://goo.gl/PBcrnN</a>
CMR Capital Group LLC	Vice President, Real Estate Private Equity	Pasadena, CA	Oversee the origination and execution of real estate joint venture investments and large construction loans in major U.S. cities.	Apply via Select Leaders at <a href="https://goo.gl/Ia2sgw">https://goo.gl/Ia2sgw</a>
Collier Capital	Senior Associate	New York	Evaluate potential transactions, including all primary quantitative and qualitative analysis of portfolio companies and funds. Other duties include participating in the development of deal structures, keeping up-to-date on portfolio performance, and building strong relationships with GPs, investors, consultants, and advisers.	Apply on company website at <a href="https://goo.gl/EzS1fq">https://goo.gl/EzS1fq</a>
Energy Impact Partners	Venture Capital Associate	New York	Source and screen prospective investments, review business plans, perform due diligence, research market trends, craft investment committee memos, develop financial models and support portfolio administration.	Email cover letter and resume to Dhana Warnecke ( <a href="mailto:warnecke@energyimpactpartners.com">warnecke@energyimpactpartners.com</a> )
Enlightenment Capital	Vice President	Washington, DC area	Perform private debt/equity investment analysis, manage transaction diligence and execution, support portfolio monitoring.	Email CV to <a href="mailto:JSGuffey@enlightenment-cap.com">JSGuffey@enlightenment-cap.com</a>
Goldman Sachs	Associate-Intermediate/VP	New York	Develop relationships with existing large institutional clients, including pension plans and endowments, and build relationships with new prospective clients, including CIOs and heads of alternatives. Present research on private markets managers, assist clients in analyzing potential investments in funds or companies, and prepare private equity portfolio performance reports, including analysis of global financial markets and the private equity environment	Apply on company website at <a href="https://goo.gl/gKkRg6">https://goo.gl/gKkRg6</a>
K1 Investment Management	Associate	El Segundo, CA	Generate detailed financial models (including LBO and merger), perform due diligence on potential investments, and create quarterly and annual forecasts.	Apply via Hirebridge at <a href="https://goo.gl/YtSYke">https://goo.gl/YtSYke</a>
Norwest Equity Partners	Director of Compliance and Risk Management	Minneapolis	Responsible for ongoing monitoring of all regulatory, tax, financial and operational compliance and operational risk management functions.	Submit resume to <a href="mailto:HR@nep.com">HR@nep.com</a>
Oaktree Capital Partners	Senior Vice President	Los Angeles	Provide strategic and tactical counsel to portfolio companies, drive market-facing and operations diligence activities, and work with Oaktree investment professionals to develop and execute liquidity/exit plans.	Apply on company website at <a href="https://goo.gl/KXhZna">https://goo.gl/KXhZna</a>
Samsung Global Innovation Center	Venture Operations Manager	Mountain View, CA	Guide investment strategy, facilitate strategic partnerships, manage team operations, and assist in sourcing, due diligence, management and development of portfolio companies.	Apply on company website at <a href="https://goo.gl/38X87a">https://goo.gl/38X87a</a>
Univeristy of California	Head of Private Equity	Oakland, CA	Manage a portfolio representing approximately \$4 billion across the retirement and endowment fund assets.	Apply via Beyond at <a href="https://goo.gl/jjyc8U">https://goo.gl/jjyc8U</a>

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Baker Tilly	Mergers & Acquisition Associate	Chicago or Milwaukee	Support deal teams in the execution of merger and acquisition transactions and corporate finance advisory assignments from start to finish, working closely with Partners, Managing Directors, Vice Presidents and outside advisors; manage and assist in the preparation of financial models, business valuations and other materials to be used in presentations and as support for deal processes; manage and assist in the preparation of confidential information memoranda to be utilized in transactions; advise both strategic and private equity buyers and sellers on alternative strategies for acquisition, disposition, and restructuring of businesses; conduct industry and company-specific due diligence and research in support of transaction activities and new business generation; interact directly with Partners and Managing Directors on matters related to client and engagement management by working on proposals and participating in sales meetings.	Apply on company website at <a href="https://goo.gl/os5mLd">https://goo.gl/os5mLd</a>
East West Bank	Officer of Private Equity for the East Coast	Massachusetts	Generate new leads, structure debt solutions, and manage the underwriting, due diligence, documentation and booking process.	Apply on company website at <a href="https://goo.gl/fxwMXE">https://goo.gl/fxwMXE</a>
Kaiser Associates	Principal, Strategy Consulting (Private Equity/M&A)	Washington, DC Metro Area	Analyze research and client-provided information to develop conclusions and recommendations, write and deliver effective business presentations, and serve as key point of contact between team members, senior officers of the firm, and clients.	Apply on company website at <a href="https://goo.gl/l9gkNg">https://goo.gl/l9gkNg</a>
O'Melveny & Myers LLP	Senior M&A/Private Equity Attorney	New York	Represent clients in domestic and international private equity and M&A transactions, which will involve acquisitions, divestitures, financings, strategic investments and corporate control contests.	Apply on company website at <a href="https://goo.gl/X42GhX">https://goo.gl/X42GhX</a>
PricewaterhouseCoopers	Mergers & Acquisition Associate	San Jose, California	Conducting pre-deal and confirmatory due diligence, executing enterprise-wide integrations, and supporting complex divestitures and separations. Consulting work focuses on M&A process improvement, playbooks, and taking control of newly acquired entities.	Apply on company website at <a href="https://goo.gl/TspGkK">https://goo.gl/TspGkK</a>
Silicon Valley Bank	Managing Director, Emerging Manager Practice	New York	The successful candidate will be a partner and advisor to founders and GPs of new and emerging venture firms in New York City.	Apply on company website at <a href="https://goo.gl/C05TnE">https://goo.gl/C05TnE</a>
Sutton Hill	Associate	Dallas, or remote	Assist with the preparation of private equity-focused marketing, communications and due diligence materials on behalf of clients.	Email <a href="mailto:rebecca.converse@sutton-hill.com">rebecca.converse@sutton-hill.com</a> and <a href="mailto:stephen.cravens@sutton-hill.com">stephen.cravens@sutton-hill.com</a>
West Monroe Partners	Director, Mergers & Acquisitions	Chicago	Manage transactions at any point in the M&A deal lifecycle and provide overall integration leadership to clients	Apply on company website at <a href="https://goo.gl/DVBwKx">https://goo.gl/DVBwKx</a>

Source: Job sites, corporate websites, research by Buyouts.