

## CAREERS

## Private equity job openings

Firm	Position	Location	Job description	Contact details
Tritium Partners	Vice President	Austin	Responsibilities will include all aspects of private equity investing including sourcing and evaluating new investment opportunities, negotiating deal terms, performing due diligence, and providing ongoing support to portfolio companies. Qualified candidates will have i) a minimum of two years of direct-investing experience in private equity, ii) at least two years of investment banking or management consulting experience, and iii) a degree from a top-tier undergraduate program and preferably an MBA from a leading business school.	<a href="https://bit.ly/2RqIclp">https://bit.ly/2RqIclp</a>
Morgan Stanley	Vice President	Los Angeles	The hire will work with regional and international clients on a wide range of complex transactions including acquisitions, divestitures, mergers, joint ventures, corporate restructurings, shareholder relations, recapitalizations, demergers, leveraged buyouts and defenses against unsolicited takeover attempts, strategic advisory assignments and executions of public and private capital markets transactions. Candidates should have a bachelor's degree. An MBA, CA and/or CFA designation would be an asset.	<a href="https://bit.ly/2RFe2Li">https://bit.ly/2RFe2Li</a>
Wind Point Partners	PE Associate	Chicago	He or she will take an active role in researching and evaluating new investment opportunities and work with potential and existing executives executing new deals and working with portfolio companies. Candidates typically have two to four years of investment banking, consulting or private equity experience and demonstrate resourcefulness, quantitative and analytical skills, the ability to work independently and solid interpersonal skills.	<a href="https://bit.ly/2CxCwHwJQ">https://bit.ly/2CxCwHwJQ</a>
Robert W. Baird	Investment Banking Associate	Tysons Corner, Virginia	The hire will provide execution support for public equity offerings, mergers and acquisitions and other financial advisory services for clients across a number of sectors. Also, he or she will lead the preparation of company valuations, financial models, company marketing documents and client presentations in addition to performing research and various analyses in support of new business generation. Candidates must have a year of work experience in a financial or quantitative role. Experience working for a top-tier investment bank is preferred.	<a href="https://bit.ly/2U4L5F9">https://bit.ly/2U4L5F9</a>
Goldsmith and Co	PE/ Mezzanine Associate	New York	The hire will be involved in all aspects of a private equity/private debt investment transaction, including sourcing, diligence, execution and post-closing portfolio investment monitoring. He or she will be an integral part of the investment team and is responsible for many important aspects of a live transaction, including financial analysis and due diligence processes. Candidates should have multiple years of Investment banking and private equity/credit experience. Industry coverage or financial sponsors group experience and/or a strong credit background is a plus.	<a href="https://bit.ly/2HpAcwn">https://bit.ly/2HpAcwn</a>
BRS	PE Associate	New York	The program is two to three years. The hire will serve as a generalist across the consumer and retail sector. He or she will support vice presidents and managing directors at all stages of investment, including new deal prospecting, financial modeling, due diligence, investment committee materials and portfolio company monitoring. Applicants should be a pre- or post-MBA candidate with 3 plus years of investment banking experience in M&A, leveraged finance or consumer and retail groups. Also, he or she should have a general background knowledge of consumer & retail industry. Also required is an extensive knowledge of financial and operating models and related Microsoft Office programs. The targeted start is immediate. Interested candidates should contact Carolyn Warner at <a href="mailto:cw@brs.com">cw@brs.com</a> with a resume and cover letter.	<a href="mailto:cw@brs.com">cw@brs.com</a>
Gatewood Capital Partners	Senior Associate/ Vice President	New York	In addition to monitoring and reporting on existing portfolio investments, the hire will take a leading role in sourcing, evaluating and transacting on new investments. Also, he or she will conduct in-depth industry research, lead due diligence processes and develop detailed investment theses. The role will involve building financial models, running scenario analyses, preparing term sheets and assisting the partners in structuring and negotiating prospective investment terms. Candidates should have bachelor's degree in finance, business or a related field from a top school; an MBA or JD is preferred. He or she should have at least three years of specific, relevant investment banking, private equity, PE fund placement agent or equivalent legal experience.	<a href="https://bit.ly/2QNEY5Z">https://bit.ly/2QNEY5Z</a>
Liberty Mutual	PE Associate	Boston	Responsibilities include performing comprehensive analysis and developing recommendations on fund investment opportunities; developing and maintaining relationships with private equity fund general partners and market intermediaries; and managing and monitoring current portfolio investments and preparing portfolio progress reports. Candidates should have an MBA, CFA or equivalent background; and three to five years of relevant work experience.	<a href="https://bit.ly/2sr1doT">https://bit.ly/2sr1doT</a>
New York Life	PE Attorney	New York	The hire will interact with the investment team and outside counsel on private fund investments in mezzanine debt, second lien and minority equity co-investments; assist with the formation of GoldPoint's proprietary funds; and review and draft vendor agreements and confidentiality agreements. Candidates should have a minimum of seven years' experience at a leading Wall Street law firm or in-house asset management firm with a focus on private equity and debt investments, and Investment Advisers Act matters. A JD Degree is required. Applicants should be admitted to practice law in the State of New York.	<a href="https://nyl.co/2F9yOvG">https://nyl.co/2F9yOvG</a>
J.P.Morgan Asset & Wealth Management	PE Co-Investment Specialist	New York	Duties include leading the sourcing, execution and monitoring of co-investment opportunities; helping to develop a dedicated co-investment fund for GWM private clients; active involvement in the Morgan Private Ventures co-investment investment program; and partnering with the firm's due diligence team to maintain strong GP relationships. Candidates should have 10 plus years of hands-on experience sourcing, evaluating and executing buy-side private investments. A CFA or MBA is preferred.	<a href="https://bit.ly/2TChTil">https://bit.ly/2TChTil</a>
Macquarie	Energy Infrastructure Senior Associate	New York	The hire will focus primarily on energy infrastructure investments, comprised of utility, conventional and renewable power, midstream and downstream infrastructure. Candidates should have a bachelor's degree or higher. Experience in private equity or corporations active in energy infrastructure are strongly preferred.	<a href="https://bit.ly/2SG2KtT">https://bit.ly/2SG2KtT</a>
MetLife	Investment Analyst	Whippany, New Jersey	The hire will conduct business, financial and industry research to evaluate potential direct and fund investment opportunities; develop detailed financial models and sensitivity analyses to assess performance scenarios and capital structure alternatives; and work with team to prepare written investment committee memorandums and presentations. Also, he or she will monitor current portfolio investments and provide quarterly/annual updates. Candidates should have a bachelor's degree in finance, accounting, economics or a related field.	<a href="https://bit.ly/2H0wUiv">https://bit.ly/2H0wUiv</a>

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LLR Partners	Director of Strategy and Operations	Philadelphia	The hire will provide analysis direction and senior support to the general partners of the fund and will help drive firm initiatives and process improvements. Candidates should have a minimum of five to seven years of relevant experience, which may include management consulting operating roles with similar responsibilities or private equity portfolio support roles. Experience working with private equity firms is preferred although not required. Applicants should have a bachelor's degree; an MBA is preferred.	<a href="https://bit.ly/2H2JY7h">https://bit.ly/2H2JY7h</a>
Hamilton Lane	Associate	Bala Cynwyd, Pennsylvania	The hire will assume a lead role in the modeling and analysis of private equity secondary transactions; and prepare investment memoranda for the firm's investment committee. Also, he or she will analyze private equity companies and funds using leveraged buyout models; construct comparable company analyses; and develop multiple projection scenarios through company and industry research. Candidates should have a minimum of three years of experience within the following financial industry segments: private equity, investment banking, capital markets or valuation services. Prior private equity secondary- related investment experience is preferred but not required.	<a href="https://bit.ly/2R100kZ">https://bit.ly/2R100kZ</a>
Texas Municipal Retirement System	PE Investment Analyst	Austin	The hire will analyze and monitor processes to ensure compliance and consistency with industry best practices and research; and identify testing methods to monitor compliance with investment policy and agreements in conjunction with the compliance team. Also, he or she will provide analysis and evaluate the performance of current and prospective investment asset managers and/or investment sub-asset classes. Candidates should have a bachelor's degree in finance, accounting, statistics or a related field.	<a href="https://bit.ly/2BTRM5z">https://bit.ly/2BTRM5z</a>
Teacher Retirement System of Texas	Senior Analyst or Associate	Austin	The hire will work with the team in sourcing, underwriting, investing and managing new and existing fund and principal investments across the private equity portfolio. This position will be filled at one of two levels (senior analyst or associate) depending upon the qualifications of the individual selected and the discretion of the hiring manager. Candidates should have a bachelor's degree from an accredited four-year college or university with major coursework in business administration, finance, accounting, operations research, math, information technology, liberal arts or a related area. A senior analyst should have a minimum of one year of experience in private equity, investment banking, consulting, corporate development or similar background while a senior associate should have a minimum of three years of experience in private equity, investment banking, consulting, corporate development or similar background.	<a href="https://indeedhi.re/2GN9nlg">https://indeedhi.re/2GN9nlg</a>
Association for Private Capital Investment in Latin America	Senior Research Professional	New York	The hire will shape LAVCA's research products, which include proprietary data, directories, rankings, targeted research projects and analysis. Candidates should have an MBA/postgraduate degree; a minimum of four years of relevant experience and have bilingual English, Spanish and/or Portuguese skills. Also required is a strong knowledge of the private equity and/or venture capital industry. Applicants should send a resume to <a href="mailto:contact@lavca.org">contact@lavca.org</a> .	<a href="mailto:contact@lavca.org">contact@lavca.org</a>
Brookfield Asset Management	Senior Associate	New York	The hire will be responsible for executing strategic investor relations and client service initiatives for existing and prospective private fund investors. This will include providing ongoing coverage to Brookfield's private fund investors and collaborating across investment segments to ensure a unified approach to relationship management and client service. Candidates should have five to eight years of experience in one or more of the following areas: investor relations, client service, equity research and investment banking. He or she should have an undergraduate degree with an excellent academic background; additional credentials including MBA, CPA, CAIA or CFA are preferred.	<a href="https://indeedhi.re/2BoZmEY">https://indeedhi.re/2BoZmEY</a>
Silverton Partners	Pre-MBA Associate	Austin	The hire will help source, perform due diligence, invest in and assist the next cohort of market-leading startups as a key member of the investment team. Associates at Silverton report to the partners and are involved in all aspects of the business. Candidates should have one to three years of investment or M&A experience and/or significant previous startup experience; a BS/BA degree or higher with technical or engineering background preferred; and an ability to quickly develop an informed perspective on new markets. Interested applicants should their resume and a statement of interest to <a href="mailto:associate@silvertonpartners.com">associate@silvertonpartners.com</a> .	<a href="mailto:associate@silvertonpartners.com">associate@silvertonpartners.com</a>
Duff & Phelps	M&A Managing Director	New York	The hire will work on a variety of transactions in all stages, from initial client pitches to transaction closings. Also, he or she will communicate regulatory, financial information and complex strategic issues in a clear, concise and relevant manner to assist and guide decision-makers in corporate finance transactions. Candidates should have a bachelor's, master's or MBA degree and a minimum of 10 years' experience at a middle market, reputable boutique or regional or bulge bracket investment bank.	<a href="https://bit.ly/2QBxKkU">https://bit.ly/2QBxKkU</a>
TZP Group	Senior Associate	New York	The hire will serve as day-to-day lead in coordinating specific portfolio company projects; support TZP assessments and tracking of portfolio company strategic initiatives; and oversee activities of TZP-recommended consultants and advisers supporting portfolio company strategic initiatives. Candidates should be five plus years out of undergraduate school or two plus years out of business school; have at least five years of corporate strategy, consulting and/or finance experience; and a willingness to travel five to six days per month.	<a href="https://bit.ly/2TaoF5">https://bit.ly/2TaoF5</a>
Prudential	Senior Vice President	Newark	Duties include serving as one of Prudential's private equity specialists and being informed about current and developing trends in the sector; originating primary private equity fund, co-investment and secondary opportunities; and leading the deal team in evaluation and underwriting of fund, co-investment and secondary opportunities across various strategies. Candidates should have 12 years of prior investment experience investing in private equity funds, co-investments and secondary investments across multiple strategies and geographies. A MBA or equivalent degree is required; a CFA is preferred.	<a href="https://bit.ly/2DhKn2g">https://bit.ly/2DhKn2g</a>
Accordion	Managing Director	New York	To support the growing practice, this senior leader will work alongside the Practice Leader to serve clients, lead project teams, drive business, and play a strategic role in propelling Accordion to its next stage of growth. Candidates should have 15 to 20 years of professional experience solving financial accounting issues for both public and private companies.	<a href="https://bit.ly/2zFQo1V">https://bit.ly/2zFQo1V</a>